

**FINANCE AND
INFORMATION TECHNOLOGY
M E M O R A N D U M**



DATE: February 24, 2013

TO: Randy Corman, Council President
Members of Renton City Council

CC: Denis Law, Mayor
Jay Covington, Chief Administrative Officer

FROM: Kristi Rowland, Senior Finance Analyst

SUBJECT: **January 2013 Sales Tax Distribution (November 2012 Activity)**

This year starts strong with January sales tax receipts (for November 2012 activity) totaling \$1.4million.

This equates to \$193k (14%) over the January budget and \$293k (22%) over 2012. The comparison to 2012 is a bit misleading as January 2012 included an audit adjustment of \$132k within the Transportation Manufacturing sector; *excluding* the adjustment, **2013 is \$161k (11%) over 2012.**

2009-13 Actuals, 2013 compared to budget

Sector	2009 YTD Actual	2010 YTD Actual	2011 YTD Actual	2012 YTD Actual	2013 YTD Actual	2013 YTD Budget	2013 - <u>2012</u> YTD		2013 Actual/Budget	
							\$ diff	% diff	\$ diff	% diff
General Retail	514,191	486,982	485,811	532,447	538,390	540,266	5,943	1.1%	-1,876	-0.35%
Construction	325,303	123,561	125,321	142,780	250,801	128,300	108,021	75.7%	122,501	95.48%
Services	288,037	289,984	273,275	319,720	321,401	332,115	1,681	0.5%	-10,715	-3.23%
Automotive	235,477	211,836	251,874	282,084	283,093	262,312	1,008	0.4%	20,780	7.92%
Manufacturing	70,058	68,593	61,291	-59,726	94,295	44,934	154,020	257.9%	49,361	109.85%
Wholesale	77,473	68,483	112,293	81,319	90,636	88,073	9,316	11.5%	2,562	2.91%
Miscellaneous	32,529	39,924	29,794	28,923	41,939	30,727	13,016	45.0%	11,212	36.49%
YTD Total	1,543,068	1,289,363	1,339,659	1,327,548	1,620,555	1,426,729	293,007	22.1%	193,826	13.59%
Annual total*	17,995,840	17,198,187	17,729,735	18,564,671	18,957,085	18,604,000	392,414	2.1%	353,086	1.90%

*Annual Total includes projections for Feb - December; **Bold** figure in each sector is the highest YTD of the five years shown

Key Variances:

- The **Manufacturing sector** change from 2012 to 2013 is skewed by an audit adjustment in January 2012 for prior year reported activity. Excluding this one-time reduction, this sector comes in at \$20k (31%) over 2012.
- The **Construction** sector is largely responsible for January's strong showing. There are several major projects underway both in Building Construction and Heavy and Civil projects – each category coming in \$50k over 2012.

Please see the attached pages for analysis, historical data and early projections for each sector identified above.

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SALES TAX SUMMARY

January 2013

Gp Cd	CONSTRUCTION	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
236	Construction of Buildings	822,383	65,397	100,904	54.3%	40%
237	Heavy and Civil Construction	213,564	12,594	72,328	474.3%	29%
238	Special Trade Contractor	808,598	64,790	77,569	19.7%	31%
TOTAL CONSTRUCTION		\$ 1,844,545	\$ 142,780	\$ 250,801	75.7%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ 108,021</i>	<i>75.7%</i>	

	MANUFACTURING	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
311	Food Products	3,102	182	203	11.3%	0%
312	Beverage & Tobacco Products	16,635	1,237	637	-48.5%	1%
313	Textile Mill Products	300	30	19	-37.0%	0%
314	Other Textile Product Mills	4,204	564	109	-80.7%	0%
315	Apparel Manufacturing	358	33	12	-64.6%	0%
316	Leather & Leather Products	82	4	1	-81.1%	0%
321	Lumber & Wood Products	20,721	1,056	1,021	-3.4%	1%
322	Paper & Allied Products	14,739	932	819	-12.2%	1%
323	Printing, Publishing	239,592	16,316	17,784	9.0%	19%
324	Petroleum refining & Coal Production	3,450	108	38	-64.4%	0%
325	Chemicals and Allied Products	12,438	1,031	567	-45.0%	1%
326	Rubber & Plastic Products	4,061	455	209	-54.1%	0%
327	Stone/Clay/Glass/Concrete Prod	19,566	1,317	1,143	-13.2%	1%
331	Primary Metal Industries	4,291	(29)	430	-1564.4%	0%
332	Fabricated Metal Products	11,660	638	3,076	382.5%	3%
333	Machinery, Except Electric	12,610	1,028	1,085	5.6%	1%
334	Instruments/Related Products	134,406	5,447	4,301	-21.0%	5%
335	Electric Machinery	10,939	958	336	-64.9%	0%
336	Transportation Equipment	492,237	(93,916)	59,189	-163.0%	63%
337	Furniture and Fixtures	22,106	707	2,065	191.9%	2%
339	Misc Manufacturing	16,363	2,176	1,251	-42.5%	1%
TOTAL MANUFACTURING		\$ 1,043,859	\$ (59,726)	\$ 94,295	257.9%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ 154,020.38</i>	<i>257.9%</i>	

	GENERAL RETAIL	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
442	Furniture & home furnishings	1,320,786	101,064	113,571	12.4%	21%
443	Electronics & Appliances	962,595	93,824	73,706	-21.4%	14%
444	Retail Bldg Materials & Garden Cntrs	544,436	38,171	41,517	8.8%	8%
445	Retail Food & beverage Stores	366,436	33,292	29,873	-10.3%	6%
446	Health & Personal Care stores	330,234	19,283	27,677	43.5%	5%
448	Retail Apparel & Accessories	139,852	12,028	12,445	3.5%	2%
451	Sporting goods, hobby, books	182,427	12,861	13,339	3.7%	2%
452	Retail Gen Merchandise	1,722,213	147,176	143,749	-2.3%	27%
453	Misc Retail Trade	614,814	48,200	49,268	2.2%	9%
454	Non Store Retailers	299,148	26,547	33,246	25.2%	6%
TOTAL RETAIL		\$ 6,482,942	\$ 532,447	\$ 538,390	1.1%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ 5,943</i>	<i>1.1%</i>	

	AUTOMOTIVE	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
441	Motor Vehicle & Parts dealers	3,211,592	271,690	271,428	-0.1%	96%
447	Gasoline Stations	149,604	10,395	11,665	12.2%	4%
TOTAL AUTOMOTIVE		\$ 3,361,196	\$ 282,084	\$ 283,093	0.4%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ 1,008</i>	<i>0.4%</i>	

LANDING TOTALS - LIFE TO DATE	
Total sales tax generated from construction March 2006 - March 2010:	\$ 1,412,137
Total sales tax generated from businesses at The Landing since January 2008:	\$ 3,393,680
Total:	\$ 4,805,818

Gp Cd	WHOLESALE	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
423	Wholesale Durable Goods	937,838	66,117	73,675	11.4%	81%
424	Wholesale Non-durable	227,078	14,848	16,678	12.3%	18%
425	Wholesale Electronic markets	4,516	354	283	-20.1%	0%
TOTAL WHOLESALE		\$ 1,169,432	\$ 81,319	\$ 90,636	11.5%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ 9,316</i>	<i>11.5%</i>	

	SERVICES	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
511	Publishing Industries	124,690	7,901	10,455	32.3%	3%
512	Motion Picture, Sound Record	25,574	2,154	3,406	58.1%	1%
515	Broadcasting except Internet	6,264	121	843	595.2%	0%
516	Internet Publishing & Broadcasting	-	-	-	0.0%	0%
517	Telecommunications	516,606	39,913	45,028	12.8%	14%
518	Internet Service Providers	29,759	2,801	2,262	-19.2%	1%
519	Other Information Services	6,233	188	390	108.0%	0%
532	Rental & Leasing Services	389,835	33,159	29,624	-10.7%	9%
541	Professional, SCientific, Tech.	397,418	24,791	24,316	-1.9%	8%
561	Administrative & Support Services	256,852	17,503	17,175	-1.9%	5%
562	Waste Mngt Remediator	15,721	1,265	746	-41.0%	0%
611	Educational Services	74,839	2,946	5,914	100.7%	2%
621	Ambulatory Medical/ Healthcare Svcs	19,923	2,000	2,998	49.9%	1%
622	Hospitals	168,059	14,252	9,043	-36.6%	3%
623	Nursing & Residential Care	20,316	9,174	428	-95.3%	0%
624	Social Assistance	33,059	2,368	2,602	9.9%	1%
711	Performing Arts, Spectator sports	10,179	36	74	105.2%	0%
712	Parks & Other similar institutions	2	-	-	0.0%	0%
713	Amusement/ Gambling & Rec.	77,598	7,497	5,914	-21.1%	2%
721	Hotels/Motels	216,117	12,307	15,587	26.7%	5%
722	Food svcs & drinking places	1,412,010	109,693	110,621	0.8%	34%
811	Repair & Maintenance	319,322	22,420	25,598	14.2%	8%
812	Personal & Laundry Services	92,651	6,527	7,725	18.4%	2%
813	Religious, grant making, Civic	8,287	705	652	-7.5%	0%
814	Private Households	129	-	-	0.0%	0%
TOTAL SERVICES		\$ 4,221,446	\$ 319,720	\$ 321,401	0.5%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ 1,681.01</i>	<i>0.5%</i>	

	MISCELLANEOUS	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
100's	Agriculture	10,291	428	366	-14.5%	1%
221	Utilities	41,432	1,812	2,375	31.1%	6%
400's	Transportation	29,457	2,680	2,302	-14.1%	5%
500's	Banking	223,216	15,119	22,708	50.2%	54%
900's	Government	136,855	8,884	14,188	59.7%	34%
MISCELLANEOUS TOTAL		\$ 441,252	\$ 28,923	\$ 41,939	45.0%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ 13,016</i>	<i>45.0%</i>	

	2012 Total	2012 To Date	2013 To Date	% Difference
TOTALS BY COLUMN	\$ 18,564,671	\$ 1,327,548	\$ 1,620,555	22.07%
		<i>2013 - 2012 YTD</i>	<i>\$ 293,007</i>	<i>22.07%</i>

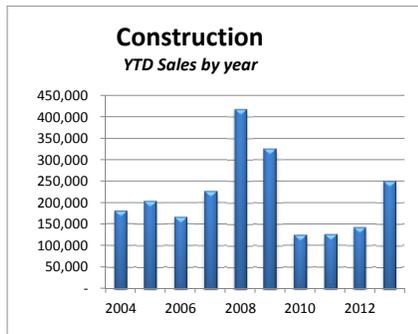
GROWTH BREAKDOWN - 2011 TO DATE				
	2012 YTD	2013 YTD	Growth \$	Growth %
LANDING BUSINESSES	\$ 74,963	\$ 77,476	\$ 2,514	3.35%
OTHER RENTON BASE BUSINESSES	1,252,585	1,543,078	290,493	23.19%
Total Growth 2011 to 2012	\$ 1,327,548	\$ 1,620,555	\$ 293,007	22.07%

**City of Renton
Sales Tax Forecast Sheet
January 2013**

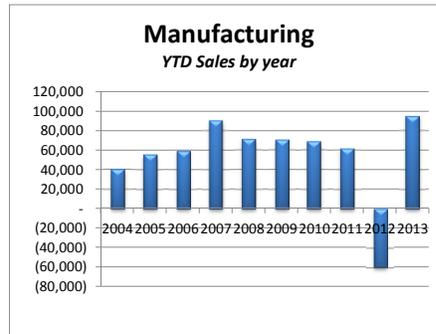
Month Received	2009 Actual	2010 Actual	2011 Actual	2012 Actual	2013 Budget	2013 Actual	Compare Bdgt		Change from Prior	
							\$	%	\$	%
January	\$ 1,543,068	\$ 1,289,363	\$ 1,339,659	\$ 1,327,548	\$ 1,426,729	\$ 1,620,555	\$193,826	13.59%	\$293,007	22.07%
February	1,778,429	1,728,587	1,982,273	\$ 1,923,714	1,924,871					
March	1,461,006	1,289,585	1,299,237	\$ 1,303,820	1,392,437					
April	1,398,021	1,461,108	1,254,867	\$ 1,370,731	1,433,794					
May	1,490,777	1,499,332	1,590,781	\$ 1,599,184	1,625,701					
June	1,361,808	1,382,045	1,368,213	\$ 1,482,794	1,471,334					
July	1,443,897	1,309,429	1,437,859	\$ 1,505,142	1,462,124					
August	1,551,416	1,470,879	1,534,218	\$ 1,583,903	1,588,018					
September	1,454,550	1,408,877	1,472,399	\$ 1,472,566	1,508,206					
October	1,560,216	1,447,338	1,517,444	\$ 1,660,941	1,588,803					
November	1,440,145	1,508,618	1,508,954	\$ 1,709,049	1,622,090					
December	1,512,506	1,403,028	1,423,832	\$ 1,625,280	1,559,893					
Total	\$ 17,995,839	\$ 17,198,187	\$ 17,729,735	\$ 18,564,671	\$ 18,604,000	\$ 1,620,555	\$193,826	13.59%	\$293,007	22.07%

City of Renton Sales Tax Trends
Year to Date Trends By Year & Industry Type
January through January

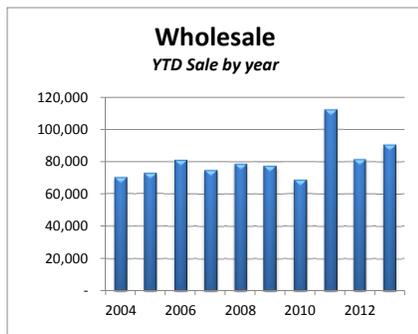
Year to Date Sales for the year...	Construction	Manufacturing	Wholesale	General Retail	Automotive/ Gas	Services	Miscellaneous	Total	Change from prior year
2004	179,881	40,133	70,088	336,125	281,217	244,801	58,823	1,211,067	7.44%
2005	203,571	55,589	72,758	355,534	275,809	244,734	33,407	1,241,401	2.50%
2006	165,560	59,082	81,032	467,074	284,081	266,240	33,840	1,356,909	9.30%
2007	226,028	90,069	74,888	437,413	317,330	278,996	60,298	1,485,022	9.44%
2008	418,276	70,943	78,603	518,245	296,655	298,054	29,450	1,710,224	15.16%
2009	325,303	70,058	77,473	514,191	235,477	288,037	32,529	1,543,068	-9.77%
2010	123,561	68,593	68,483	486,982	211,836	289,984	39,924	1,289,363	-16.44%
2011	125,321	61,291	112,293	485,811	251,874	273,275	29,794	1,339,659	3.90%
2012	142,780	(59,726)	81,319	532,447	282,084	319,720	28,923	1,327,548	-0.90%
2013	250,801	94,295	90,636	538,390	283,093	321,401	41,939	1,620,555	22.07%
OVER/UNDER 2012	▲	▲	▲	▲	▲	▲	▲	▲	
\$ Change	\$ 108,021	\$ 154,020	\$ 9,316	\$ 5,943	\$ 1,008	\$ 1,681	\$ 13,016	\$ 293,007	
% Change	75.66%	257.88%	11.46%	1.12%	0.36%	0.53%	45.00%	22.07%	



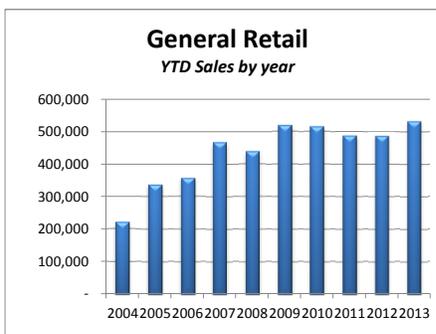
YEAR	Construction
2004	179,881
2005	203,571
2006	165,560
2007	226,028
2008	418,276
2009	325,303
2010	123,561
2011	125,321
2012	142,780
2013	250,801



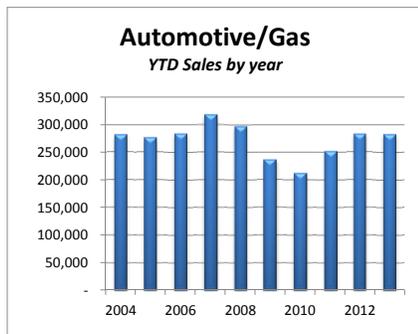
YEAR	Manufacturing
2004	40,133
2005	55,589
2006	59,082
2007	90,069
2008	70,943
2009	70,058
2010	68,593
2011	61,291
2012	(59,726)
2013	94,295



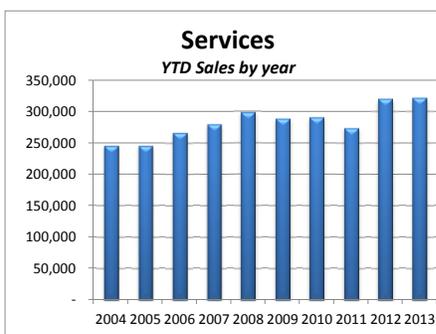
YEAR	Wholesale
2004	70,088
2005	72,758
2006	81,032
2007	74,888
2008	78,603
2009	77,473
2010	68,483
2011	112,293
2012	81,319
2013	90,636



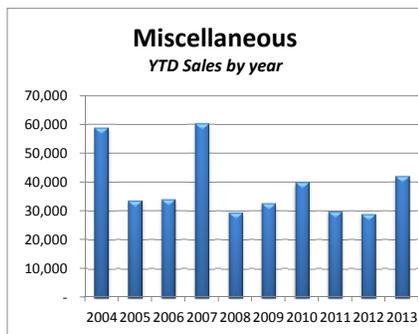
YEAR	General Retail
2004	219,769
2005	336,125
2006	355,534
2007	467,074
2008	437,413
2009	518,245
2010	514,191
2011	486,982
2012	485,811
2013	532,447



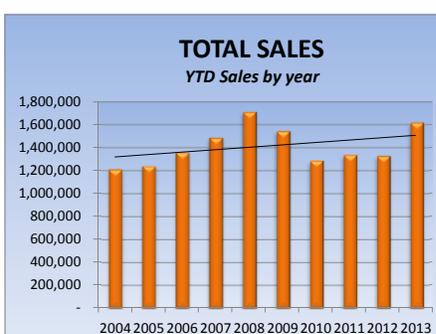
YEAR	Automotive/ Gas
2004	281,217
2005	275,809
2006	284,081
2007	317,330
2008	296,655
2009	235,477
2010	211,836
2011	251,874
2012	282,084
2013	283,093



YEAR	Services
2004	244,801
2005	244,734
2006	266,240
2007	278,996
2008	298,054
2009	288,037
2010	289,984
2011	273,275
2012	319,720
2013	321,401



YEAR	Miscellaneous
2004	58,823
2005	33,407
2006	33,840
2007	60,298
2008	29,450
2009	32,529
2010	39,924
2011	29,794
2012	28,923
2013	41,939



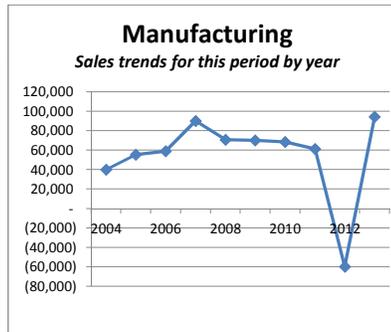
YEAR	Total
2004	1,211,067
2005	1,241,401
2006	1,356,909
2007	1,485,022
2008	1,710,224
2009	1,543,068
2010	1,289,363
2011	1,339,659
2012	1,327,548
2013	1,620,555

**City of Renton Sales Tax Trends
Period Data By Year & Industry Type
For the Month of January**

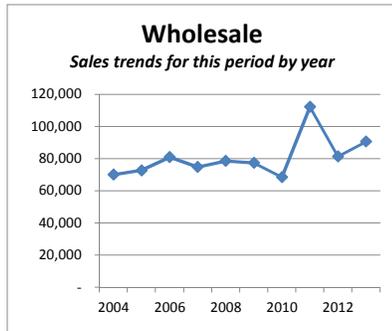
October Sales Tax for the year...	Construction	Manufacturing	Wholesale	General Retail	Automotive/ Gas	Services	Miscellaneous	Total
2004	179,881	40,133	70,088	336,125	281,217	244,801	58,823	1,211,067
2005	203,571	55,589	72,758	355,534	275,809	244,734	33,407	1,241,401
2006	165,560	59,082	81,032	467,074	284,081	266,240	33,840	1,356,909
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OVER/UNDER 2012	▲	▲	▲	▲	▲	▲	▲	▲
\$ Change	\$108,021	\$154,020	\$9,316	\$5,943	\$1,008	\$1,681	\$13,016	\$293,007
% Change	75.66%	257.88%	11.46%	1.12%	0.36%	0.53%	45.00%	22.07%



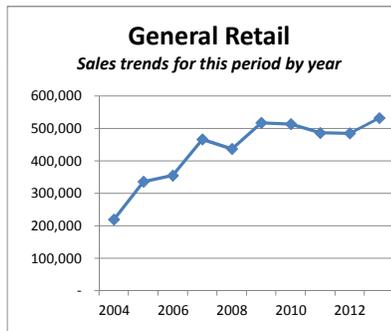
YEAR	Construction
2004	179,881
2005	203,571
2006	165,560
2007	226,028
2008	418,276
2009	325,303
2010	123,561
2011	125,321
2012	142,780
2013	250,801



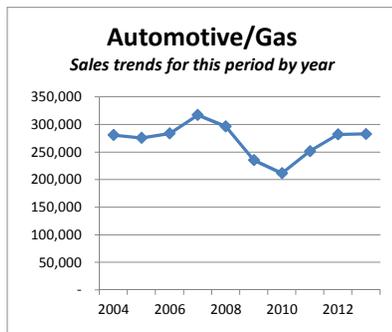
YEAR	Manufacturing
2004	40,133
2005	55,589
2006	59,082
2007	90,069
2008	70,943
2009	70,058
2010	68,593
2011	61,291
2012	(59,726)
2013	94,295



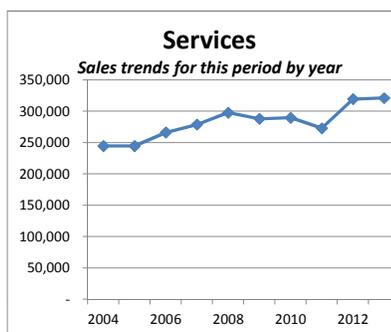
YEAR	Wholesale
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2008	78,603
2009	77,473
2010	68,483
2011	112,293
2012	81,319
2013	90,636



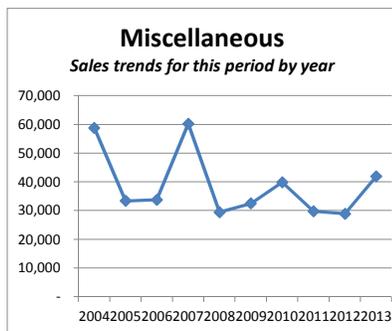
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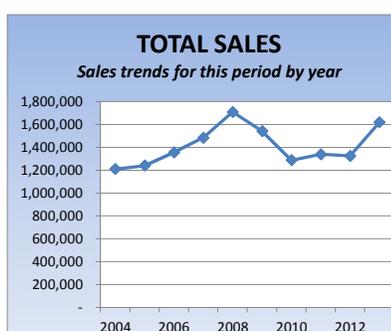
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2012	319,720
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YEAR	Miscellaneous
2004	58,823
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2006	33,840
2007	60,298
2008	29,450
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2011	29,794
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YEAR	Total
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2012	1,327,548
2013	1,620,555

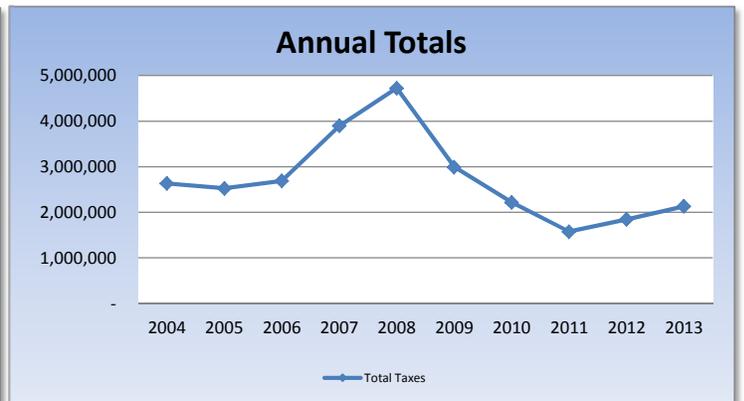
Construction

For the tax period of: Nov-12

Sales Tax Receipts (2013: Actual, Jan; Projected Feb -Dec)

Taxes received: Jan-13

Year	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
2004	179,881	225,959	193,667	190,814	229,815	229,949	245,495	225,582	205,829	245,591	244,602	215,777	2,632,959
2005	203,571	215,977	158,737	201,186	207,608	206,577	189,170	221,099	226,395	231,259	247,363	217,453	2,526,395
2006	165,560	236,579	157,174	207,407	234,086	194,477	231,135	280,029	231,881	213,739	284,749	252,086	2,688,902
2007	226,028	265,157	187,840	219,102	276,272	273,886	337,894	440,320	370,254	395,277	479,344	426,828	3,898,202
2008	418,276	477,871	297,878	337,671	483,633	390,225	483,998	395,549	399,994	372,304	347,091	321,041	4,725,533
2009	325,303	331,913	266,760	226,297	240,366	206,618	217,711	219,625	200,032	247,557	221,439	287,910	2,991,530
2010	123,561	195,697	137,743	359,023	189,877	186,484	118,707	226,987	150,775	172,108	203,294	154,122	2,218,377
2011	125,321	147,838	87,318	86,771	135,192	118,137	120,167	159,513	128,647	176,851	168,690	121,683	1,576,127
2012	142,780	156,192	99,634	115,637	143,306	152,831	123,056	163,817	121,891	193,350	190,054	241,995	1,844,545
2013	250,801	178,866	116,218	200,952	167,645	163,735	129,545	196,974	143,641	194,108	201,169	185,335	2,128,991
	actual	projected											



2013 totals compared to prior years, same period and YTD with projection

2013....	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
vs. 2004	-21%	-31%	-49%	-39%	-38%	-34%	-50%	-27%	-41%	-21%	-22%	12%	-30%
vs. 2005	-30%	-28%	-37%	-43%	-31%	-26%	-35%	-26%	-46%	-16%	-23%	11%	-27%
vs. 2006	-14%	-34%	-37%	-44%	-39%	-21%	-47%	-42%	-47%	-10%	-33%	-4%	-31%
vs. 2007	-37%	-41%	-47%	-47%	-48%	-44%	-64%	-63%	-67%	-51%	-60%	-43%	-53%
vs. 2008	-66%	-67%	-67%	-66%	-70%	-61%	-75%	-59%	-70%	-48%	-45%	-25%	-61%
vs. 2009	-56%	-53%	-63%	-49%	-40%	-26%	-43%	-25%	-39%	-22%	-14%	-16%	-38%
vs. 2010	16%	-20%	-28%	-68%	-25%	-18%	4%	-28%	-19%	12%	-7%	57%	-17%
vs. 2011	14%	6%	14%	33%	6%	29%	2%	3%	-5%	9%	13%	99%	17%
vs. 2012	76%	15%	17%	74%	17%	7%	5%	20%	18%	0%	6%	-23%	15%
	actual	projected											

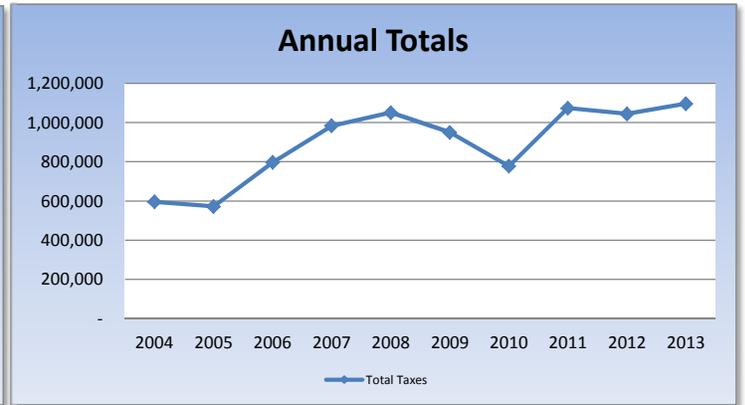
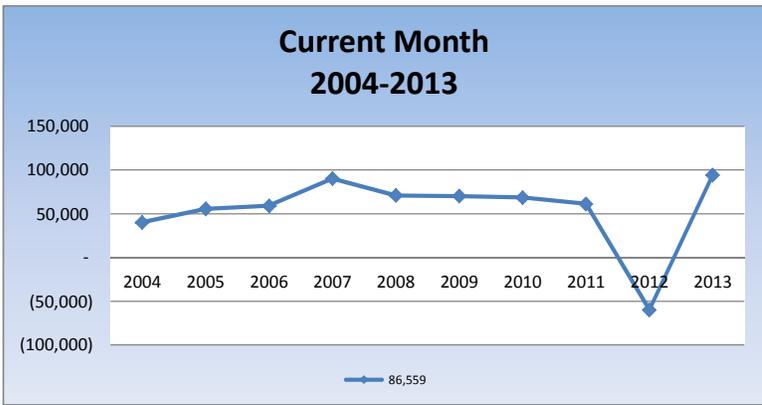
Manufacturing

For the tax period of: Nov-12

Sales Tax Receipts (Actual, Jan; Projected Feb -Dec)

Taxes received: Jan-13

Year	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
2004	40,133	56,150	30,940	53,231	54,552	61,729	43,321	42,520	70,952	49,373	58,246	34,914	596,061
2005	55,589	97,511	(72,728)	8,332	47,311	66,701	44,832	74,261	57,395	63,889	83,490	45,939	572,522
2006	59,082	85,722	54,734	28,120	82,050	80,759	36,195	79,171	41,299	68,902	49,851	131,089	796,974
2007	90,069	105,012	68,187	64,097	117,277	114,680	94,469	73,182	69,956	58,963	67,895	59,322	983,110
2008	70,943	89,228	74,624	76,531	126,828	91,638	75,254	97,542	102,789	78,130	80,298	86,985	1,050,789
2009	70,058	124,660	86,559	119,232	96,095	66,299	69,843	92,332	28,569	35,676	75,055	85,735	950,113
2010	68,593	96,658	47,652	55,148	53,215	67,383	54,755	58,882	57,295	73,767	84,419	59,685	777,452
2011	61,291	310,096	52,133	77,360	70,576	50,117	57,943	96,987	71,249	32,564	103,304	89,456	1,073,075
2012	(59,726)	218,679	92,479	84,652	110,510	85,427	85,714	95,528	69,328	73,156	96,140	91,971	1,043,859
2013	94,295	188,444	75,204	88,182	93,716	72,227	68,642	95,347	60,365	64,046	92,162	103,247	1,095,876
	actual	projected											



2012 totals compared to prior years, same period and YTD with projection

2012....	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
vs. 2004	-249%	289%	199%	59%	103%	38%	98%	125%	-2%	48%	65%	163%	75%
vs. 2005	-207%	124%	-227%	916%	134%	28%	91%	29%	21%	15%	15%	100%	82%
vs. 2006	-201%	155%	69%	201%	35%	6%	137%	21%	68%	6%	93%	-30%	31%
vs. 2007	-166%	108%	36%	32%	-6%	-26%	-9%	31%	-1%	24%	42%	55%	6%
vs. 2008	-184%	145%	24%	11%	-13%	-7%	14%	-2%	-33%	-6%	20%	6%	-1%
vs. 2009	-185%	75%	7%	-29%	15%	29%	23%	3%	143%	105%	28%	7%	10%
vs. 2010	-187%	126%	94%	53%	108%	27%	57%	62%	21%	-1%	14%	54%	34%
vs. 2011	-197%	-29%	77%	9%	57%	70%	48%	-2%	-3%	125%	-7%	3%	-3%
vs. 2012	-258%	-14%	-19%	4%	-15%	-15%	-20%	0%	-13%	-12%	-4%	12%	5%
	actual	projected											

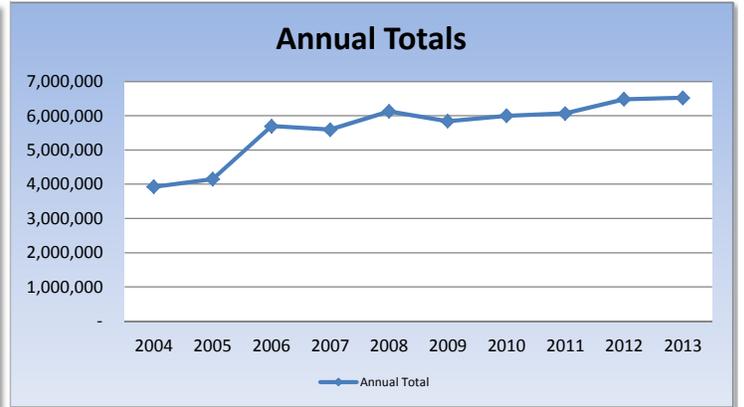
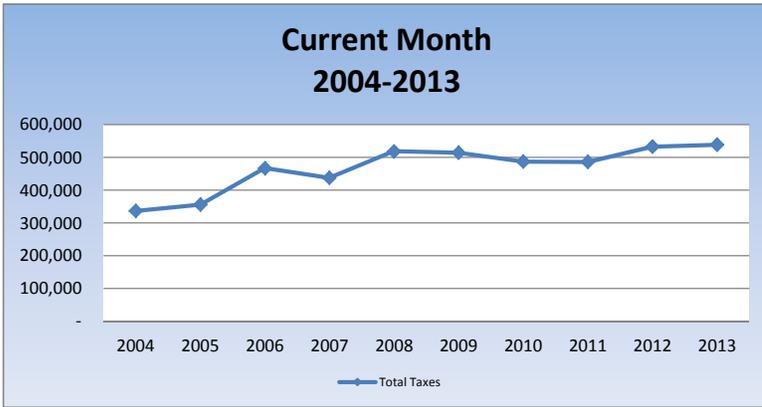
General Retail

For the tax period of: Nov-12

Sales Tax Receipts (Actual, Jan; Projected Feb -Dec)

Taxes received: Jan-13

Year	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
2004	336,125	406,523	273,580	287,200	333,032	305,742	318,781	330,656	322,365	331,717	342,263	336,830	3,924,814
2005	355,534	449,775	313,939	304,558	335,290	316,636	333,016	345,041	341,513	342,410	366,895	342,762	4,147,368
2006	467,074	608,888	422,185	411,403	467,832	469,103	486,900	472,910	475,658	504,644	482,315	428,368	5,697,280
2007	437,413	601,203	407,640	397,506	457,050	414,177	473,333	477,362	466,372	489,560	491,855	481,368	5,594,837
2008	518,245	642,674	428,789	440,888	494,982	465,256	507,504	516,450	522,369	597,219	518,975	477,282	6,130,633
2009	514,191	621,566	453,884	449,762	464,994	458,645	474,630	490,599	467,184	483,867	496,917	463,571	5,839,810
2010	486,982	658,227	448,926	433,352	501,729	456,567	494,878	515,237	495,128	511,048	517,751	477,957	5,997,784
2011	485,811	668,937	448,757	445,461	525,860	489,156	495,246	500,822	497,750	517,522	509,638	485,539	6,070,498
2012	532,447	712,213	443,883	499,952	534,724	507,506	546,522	538,546	513,046	547,218	581,147	525,736	6,482,942
2013	538,390	711,892	480,344	489,193	542,373	511,491	538,085	547,162	527,873	551,028	563,280	522,441	6,523,553



2012 totals compared to prior years, same period and YTD with projection

2012....	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
vs. 2004	58%	75%	62%	74%	61%	66%	71%	63%	59%	65%	70%	56%	65%
vs. 2005	50%	58%	41%	64%	59%	60%	64%	56%	50%	60%	58%	53%	56%
vs. 2006	14%	17%	5%	22%	14%	8%	12%	14%	8%	8%	20%	23%	14%
vs. 2007	22%	18%	9%	26%	17%	23%	15%	13%	10%	12%	18%	9%	16%
vs. 2008	3%	11%	4%	13%	8%	9%	8%	4%	-2%	-8%	12%	10%	6%
vs. 2009	4%	15%	-2%	11%	15%	11%	15%	10%	10%	13%	17%	13%	11%
vs. 2010	9%	8%	-1%	15%	7%	11%	10%	5%	4%	7%	12%	10%	8%
vs. 2011	10%	6%	-1%	12%	2%	4%	10%	8%	3%	6%	14%	8%	7%
vs. 2012	1%	0%	8%	-2%	1%	1%	-2%	2%	3%	1%	-3%	-1%	1%

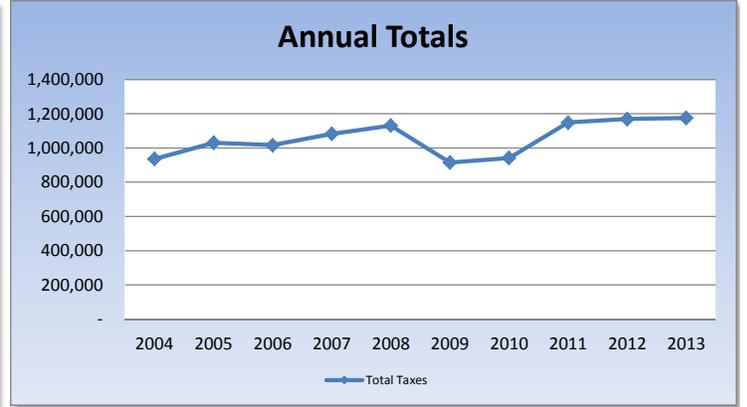
Wholesale

For the tax period of: Nov-12

Sales Tax Receipts (Actual, Jan; Projected Feb - Dec)

Taxes received: Jan-13

Year	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
2004	70,088	86,511	86,131	56,324	86,673	75,513	77,504	83,622	81,981	73,529	71,261	86,734	935,872
2005	72,758	85,521	121,228	73,272	78,892	79,701	81,566	88,868	83,783	101,325	89,944	73,590	1,030,450
2006	81,032	105,463	82,477	75,484	95,213	62,092	89,156	88,190	81,099	85,311	90,303	80,648	1,016,468
2007	74,888	98,922	87,573	77,434	97,373	96,310	80,539	95,573	89,400	80,904	99,855	104,289	1,083,059
2008	78,603	131,997	82,125	83,995	92,865	119,829	87,378	105,786	91,962	81,111	97,794	78,002	1,131,445
2009	77,473	92,013	65,222	61,601	80,478	77,121	72,883	91,811	95,149	75,776	50,898	75,458	915,885
2010	68,483	101,956	72,820	41,992	109,959	74,775	71,641	79,410	72,034	78,321	75,299	94,626	941,315
2011	112,293	83,892	99,536	83,382	87,887	86,363	114,895	92,553	103,584	97,949	92,071	94,255	1,148,660
2012	81,319	129,094	72,978	86,809	122,444	88,335	94,849	100,404	92,558	92,352	101,386	106,903	1,169,432
2013	90,636	118,809	95,853	78,387	112,554	88,295	94,783	103,701	98,141	100,096	94,259	99,667	1,175,181
	actual	projected											



2012 totals compared to prior years, same period and YTD with projection

2012....	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
vs. 2004	16%	49%	-15%	54%	41%	17%	22%	20%	13%	26%	42%	23%	25%
vs. 2005	12%	51%	-40%	18%	55%	11%	16%	13%	10%	-9%	13%	45%	13%
vs. 2006	0%	22%	-12%	15%	29%	42%	6%	14%	14%	8%	12%	33%	15%
vs. 2007	9%	31%	-17%	12%	26%	-8%	18%	5%	4%	14%	2%	3%	8%
vs. 2008	3%	-2%	-11%	3%	32%	-26%	9%	-5%	1%	14%	4%	37%	3%
vs. 2009	5%	40%	12%	41%	52%	15%	30%	9%	-3%	22%	99%	42%	28%
vs. 2010	19%	27%	0%	107%	11%	18%	32%	26%	28%	18%	35%	13%	24%
vs. 2011	-28%	54%	-27%	4%	39%	2%	-17%	8%	-11%	-6%	10%	13%	2%
vs. 2012	11%	-8%	31%	-10%	-8%	0%	0%	3%	6%	8%	-7%	-7%	0%
	actual	projected											

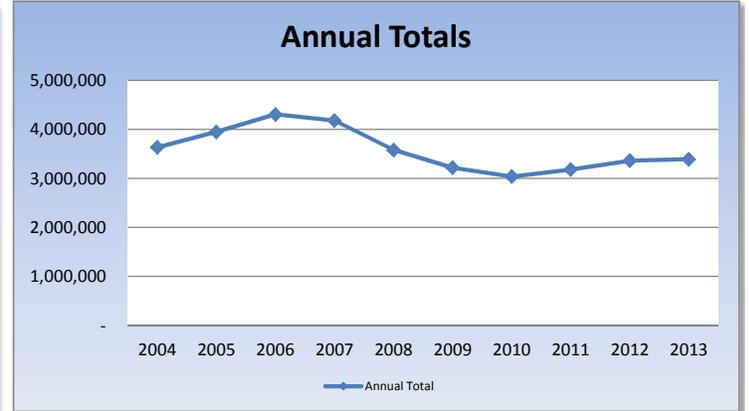
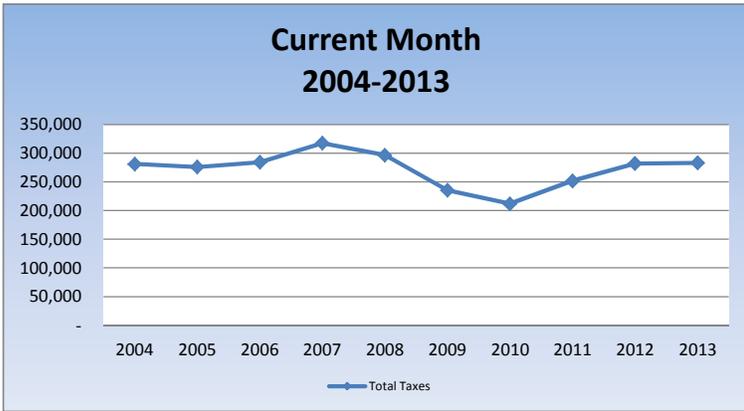
Auto & Gas

For the tax period of: Nov-12

Sales Tax Receipts (Actual, Jan; Projected Feb -Dec)

Taxes received: Jan-13

Year	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
2004	281,217	266,075	252,439	269,859	312,079	311,557	332,250	302,981	335,557	339,589	313,597	313,568	3,630,767
2005	275,809	308,212	278,657	266,523	320,814	342,951	350,450	352,913	412,772	388,036	351,851	298,090	3,947,078
2006	284,081	324,311	290,281	318,524	368,200	382,696	391,762	390,049	424,530	388,267	373,952	366,568	4,303,221
2007	317,330	364,042	311,952	340,780	388,887	372,595	378,243	355,787	368,470	345,985	326,679	305,999	4,176,747
2008	296,655	344,070	275,607	287,175	332,425	283,051	350,277	305,122	297,166	316,380	247,957	240,042	3,575,928
2009	235,477	236,140	252,102	216,395	253,412	256,417	302,139	279,168	318,989	386,602	232,738	246,061	3,215,641
2010	211,836	283,519	224,544	214,148	275,682	256,649	269,022	230,353	290,198	257,569	267,648	254,083	3,035,251
2011	251,874	285,663	250,522	238,925	288,576	262,213	281,923	231,394	306,967	278,035	236,197	267,129	3,179,418
2012	282,084	289,104	229,672	253,535	308,929	272,188	273,183	276,559	295,421	315,587	302,730	262,204	3,361,196
2013	283,093	301,879	247,872	248,530	307,120	278,230	289,864	259,679	313,942	299,383	283,691	275,545	3,388,827
	actual	projected	projected										



2012 totals compared to prior years, same period and YTD with projection

2012....	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
vs. 2004	0%	9%	-9%	-6%	-1%	-13%	-18%	-9%	-12%	-7%	-3%	-16%	-7%
vs. 2005	2%	-6%	-18%	-5%	-4%	-21%	-22%	-22%	-28%	-19%	-14%	-12%	-15%
vs. 2006	-1%	-11%	-21%	-20%	-16%	-29%	-30%	-29%	-30%	-19%	-19%	-28%	-22%
vs. 2007	-11%	-21%	-26%	-26%	-21%	-27%	-28%	-22%	-20%	-9%	-7%	-14%	-20%
vs. 2008	-5%	-16%	-17%	-12%	-7%	-4%	-22%	-9%	-1%	0%	22%	9%	-6%
vs. 2009	20%	22%	-9%	17%	22%	6%	-10%	-1%	-7%	-18%	30%	7%	5%
vs. 2010	33%	2%	2%	18%	12%	6%	2%	20%	2%	23%	13%	3%	11%
vs. 2011	12%	1%	-8%	6%	7%	4%	-3%	20%	-4%	14%	28%	-2%	6%
vs. 2012	0%	4%	8%	-2%	-1%	2%	6%	-6%	6%	-5%	-6%	5%	1%
	actual	projected											

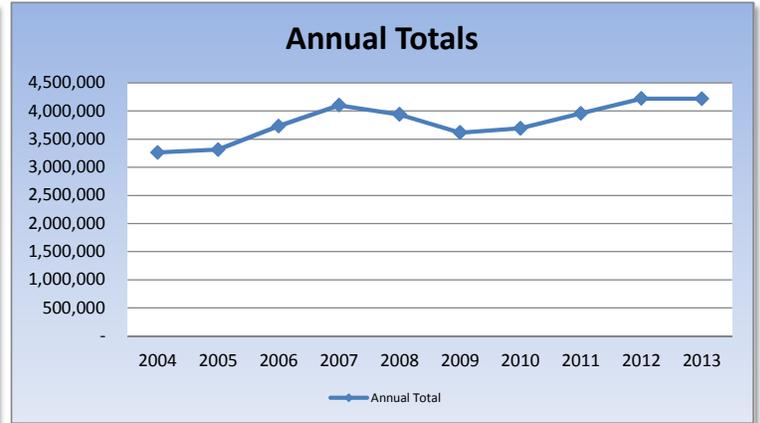
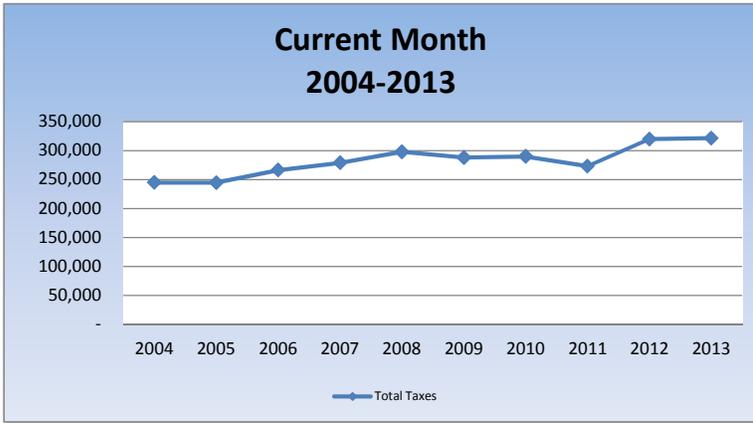
Services

For the tax period of: Nov-12

Sales Tax Receipts (Actual, Jan; Projected Feb -Dec)

Taxes received: Jan-13

Year	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
2004	244,801	266,075	250,481	256,476	321,038	257,670	243,524	315,409	248,706	255,660	339,815	264,018	3,263,672
2005	244,734	308,212	234,841	229,656	298,526	265,368	260,922	313,072	270,058	273,743	344,794	271,824	3,315,749
2006	266,240	358,160	258,952	259,363	336,530	271,542	304,762	355,327	319,380	298,194	389,511	314,352	3,732,312
2007	278,996	461,010	275,690	343,452	377,811	306,127	296,884	385,408	322,699	345,374	382,112	327,677	4,103,240
2008	298,054	412,708	293,368	291,491	340,906	258,581	313,710	395,601	326,380	317,665	388,390	302,346	3,939,201
2009	288,037	351,592	293,253	297,702	316,682	252,966	265,753	327,234	298,407	287,816	319,084	317,550	3,616,076
2010	289,984	350,779	311,536	271,131	336,420	293,023	281,365	318,302	298,529	312,697	323,226	307,351	3,694,342
2011	273,275	426,295	323,819	292,887	348,314	287,681	308,242	365,871	330,075	326,579	361,467	315,644	3,960,151
2012	319,720	385,950	340,791	306,087	343,641	334,303	337,004	362,230	339,410	402,004	398,381	351,925	4,221,446
2013	321,401	401,742	356,798	310,523	385,297	335,595	322,243	364,546	341,901	358,128	370,186	352,004	4,220,364
	actual	projected	projected										



2012 totals compared to prior years, same period and YTD with projection

2012....	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
vs. 2004	31%	45%	36%	19%	7%	30%	38%	15%	36%	57%	17%	33%	29%
vs. 2005	31%	25%	45%	33%	15%	26%	29%	16%	26%	47%	16%	29%	27%
vs. 2006	20%	8%	32%	18%	2%	23%	11%	2%	6%	35%	2%	12%	13%
vs. 2007	15%	-16%	24%	-11%	-9%	9%	14%	-6%	5%	16%	4%	7%	3%
vs. 2008	7%	-6%	16%	5%	1%	29%	7%	-8%	4%	27%	3%	16%	7%
vs. 2009	11%	10%	16%	3%	9%	32%	27%	11%	14%	40%	25%	11%	17%
vs. 2010	10%	10%	9%	13%	2%	14%	20%	14%	14%	29%	23%	15%	14%
vs. 2011	17%	-9%	5%	5%	-1%	16%	9%	-1%	3%	23%	10%	11%	7%
vs. 2012	1%	4%	5%	1%	12%	0%	-4%	1%	1%	-11%	-7%	0%	0%
	actual	projected											

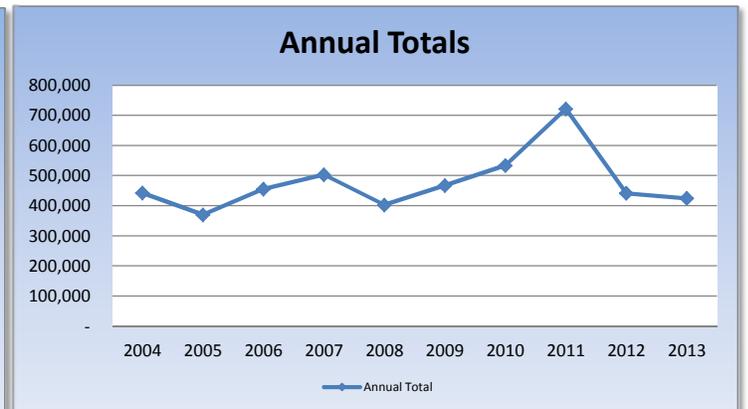
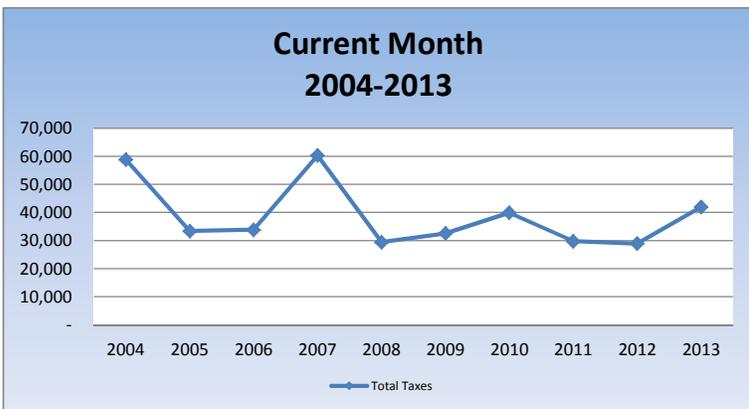
Miscellaneous

For the tax period of: Nov-12

Sales Tax Receipts (2013: Actual, Jan; Projected Feb - Dec)

Taxes received: Jan-13

Year	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
2004	58,823	45,842	29,502	21,431	43,792	36,752	40,939	38,669	31,302	32,263	30,931	31,973	442,219
2005	33,407	39,141	23,462	26,136	31,696	32,365	24,613	24,467	19,599	41,015	39,706	33,978	369,585
2006	33,840	76,841	27,212	28,892	32,757	30,136	34,915	41,109	37,801	48,092	28,874	35,124	455,594
2007	60,298	49,603	31,391	41,884	42,274	48,243	31,175	47,272	38,265	33,792	38,774	40,030	503,000
2008	29,450	42,008	36,438	32,304	37,799	28,291	33,974	33,739	34,958	27,192	27,592	38,616	402,360
2009	32,529	20,545	43,227	27,032	38,749	43,741	40,937	50,647	46,221	42,922	44,014	36,221	466,785
2010	39,924	41,752	46,363	86,313	32,450	47,164	19,062	41,708	44,919	41,827	36,982	55,204	533,667
2011	29,794	59,552	37,153	30,080	134,375	74,546	59,443	87,079	34,127	87,943	37,587	50,127	721,805
2012	28,923	32,481	24,382	24,059	35,631	42,204	44,813	46,819	40,912	37,274	39,209	44,545	441,252
2013	41,939	38,406	30,002	35,066	31,212	35,645	29,947	37,311	34,523	38,473	34,401	37,369	424,294
	actual	projected											



2012 totals compared to prior years, same period and YTD with projection

2012....	January	February	March	April	May	June	July	August	September	October	November	December	Annual Total
vs. 2004	-51%	-29%	-17%	12%	-19%	15%	9%	21%	31%	16%	27%	39%	0%
vs. 2005	-13%	-17%	4%	-8%	12%	30%	82%	91%	109%	-9%	-1%	31%	19%
vs. 2006	-15%	-58%	-10%	-17%	9%	40%	28%	14%	8%	-22%	36%	27%	-3%
vs. 2007	-52%	-35%	-22%	-43%	-16%	-13%	44%	-1%	7%	10%	1%	11%	-12%
vs. 2008	-2%	-23%	-33%	-26%	-6%	49%	32%	39%	17%	37%	42%	15%	10%
vs. 2009	-11%	58%	-44%	-11%	-8%	-4%	9%	-8%	-11%	-13%	-11%	23%	-5%
vs. 2010	-28%	-22%	-47%	-72%	10%	-11%	135%	12%	-9%	-11%	6%	-19%	-17%
vs. 2011	-3%	-45%	-34%	-20%	-73%	-43%	-25%	-46%	20%	-58%	4%	-11%	-39%
vs. 2012	45%	18%	23%	46%	-12%	-16%	-33%	-20%	-16%	3%	-12%	-16%	-4%
	actual	projected											

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