

**FINANCE AND
INFORMATION TECHNOLOGY
M E M O R A N D U M**



DATE: November 15, 2013
 TO: Randy Corman, Council President
 Members of Renton City Council
 CC: Denis Law, Mayor
 Jay Covington, Chief Administrative Officer
 FROM: Kristi Rowland, Senior Finance Analyst
 SUBJECT: **October 2013 Sales Tax Distribution (August 2013 Activity)**

October sales tax receipts (for August 2013 activity) were \$1.8 million which is \$130k (8%) over October 2012 and \$202k (13%) over the October budget. **Year to date we are \$1.7 million (11%) over 2012 and \$1.5 million (10%) over budget.**

The year-over-year change includes major construction projects underway in 2013 as well as a large audit adjustment within our manufacturing sector in 2012 (a reduction). These items, in combination, significantly skew the comparison.

Excluding these one-time items, 2013 is \$910k (6%) over 2012 and \$849k (6%) above budget.

2009-13 Actuals, 2013 compared to budget

Sector	2009 YTD Actual	2010 YTD Actual	2011 YTD Actual	2012 YTD Actual	2013 YTD Actual	2013 YTD Budget	2013 - 2012 YTD		2013 Actual/Budget	
							\$ diff	% diff	\$ diff	% diff
General Retail	4,879,322	5,002,075	5,075,322	5,376,059	5,476,369	5,439,708	100,310	1.9%	36,662	0.7%
Construction	2,482,182	1,860,961	1,285,755	1,412,496	2,254,177	1,493,499	841,682	59.6%	760,678	50.9%
Services	2,979,442	3,063,765	3,283,040	3,471,139	3,635,442	3,508,888	164,303	4.7%	126,554	3.6%
Automotive/Gas	2,736,842	2,513,520	2,676,092	2,796,261	3,150,146	2,808,811	353,885	12.7%	341,335	12.2%
Manufacturing	789,323	633,348	880,316	855,748	1,023,272	851,106	167,524	19.6%	172,165	20.2%
Wholesale	789,529	771,391	962,333	961,142	953,034	978,693	-8,108	-0.8%	-25,659	-2.6%
Miscellaneous	386,550	441,482	634,092	357,497	435,095	341,311	77,598	21.7%	93,783	27.5%
YTD Total	15,043,189	14,286,541	14,796,949	15,230,342	16,927,535	15,422,016	1,697,193	11.1%	1,505,519	9.8%
Annual total*	17,995,840	17,198,187	17,729,735	18,564,671	20,142,292	18,604,000	1,577,621	8.5%	1,538,292	8.3%

*Annual Total includes projections for November - December; **Highlighted** figure in each sector is the highest YTD of the five years shown

Key Variances:

- The **Construction** sector contributes to more than half of our year over year gain. There are several major projects underway in both Building Construction (91% over 2012) and Heavy and Civil projects (134% over 2012). The one-time impact of these projects is roughly \$656k. **Excluding** these projects, **this sector is \$185k (13%) over 2012.**
- The **Manufacturing** sector was adjusted by an audit reduction in 2012 which, again, skews the year over year comparison. If we eliminate this adjustment, **this sector is \$37k (4%) above 2012.** **Excluding** the audit adjustment, the transportation category of this sector is up by \$117k (23%) while the remainder of this sector is \$81k (17%) **below** 2012.
- The **Auto/Gas** sector is generally following the state and national trends - performing slightly higher than then national figures and about even with the State¹. This may be due to the softening of the credit market which is reported in our **Miscellaneous** sector. The year over year increase in that sector is partly due to the non-bank credit agencies and insurance carriers.

¹[Washington State Economic and Revenue Forecast Council September report \(for August activity, our October receipts\).](#)

Please see the attached pages for analysis, historical data and projections for each sector identified above.

SALES TAX SUMMARY

October 2013

Gp Cd	CONSTRUCTION	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
236	Construction of Buildings	822,383	630,147	1,200,694	90.5%	53%
237	Heavy and Civil Construction	213,564	142,938	335,000	134.4%	15%
238	Special Trade Contractor	808,598	639,411	718,483	12.4%	32%
TOTAL CONSTRUCTION		\$ 1,844,545	\$ 1,412,496	\$ 2,254,177	59.6%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ 841,682</i>	<i>59.6%</i>	
			<i>W/o major project</i>	<i>\$ 185,494</i>	<i>13.1%</i>	

	MANUFACTURING	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
311	Food Products	3,102	2,472	26,012	952.4%	3%
312	Beverage & Tobacco Products	16,635	12,704	8,235	-35.2%	1%
313	Textile Mill Products	300	279	218	-22.0%	0%
314	Other Textile Product Mills	4,204	3,855	1,535	-60.2%	0%
315	Apparel Manufacturing	358	309	302	-2.6%	0%
316	Leather & Leather Products	82	81	15	-81.7%	0%
321	Lumber & Wood Products	20,721	16,874	19,442	15.2%	2%
322	Paper & Allied Products	14,739	12,869	11,703	-9.1%	1%
323	Printing, Publishing	239,592	190,841	173,241	-9.2%	17%
324	Petroleum refining & Coal Production	3,450	2,966	2,092	-29.5%	0%
325	Chemicals and Allied Products	12,438	10,599	8,486	-19.9%	1%
326	Rubber & Plastic Products	4,061	3,178	2,762	-13.1%	0%
327	Stone/Clay/Glass/Concrete Prod	19,566	16,644	15,589	-6.3%	2%
331	Primary Metal Industries	4,291	4,044	1,526	-62.3%	0%
332	Fabricated Metal Products	11,660	8,806	16,647	89.0%	2%
333	Machinery, Except Electric	12,610	10,705	14,012	30.9%	1%
334	Instruments/Related Products	134,406	128,621	48,512	-62.3%	5%
335	Electric Machinery	10,939	9,747	8,346	-14.4%	1%
336	Transportation Equipment	492,237	386,656	635,102	64.3%	62%
337	Furniture and Fixtures	22,106	18,626	15,333	-17.7%	1%
339	Misc Manufacturing	16,363	14,870	14,162	-4.8%	1%
TOTAL MANUFACTURING		\$ 1,043,859	\$ 855,748	\$ 1,023,272	19.6%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ 167,524</i>	<i>19.6%</i>	
			<i>w/o 2012 audit adjustment</i>	<i>\$ 36,535</i>	<i>3.7%</i>	

	GENERAL RETAIL	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
442	Furniture & home furnishings	1,320,786	1,070,485	1,203,410	12.4%	22%
443	Electronics & Appliances	962,595	819,364	666,055	-18.7%	12%
444	Retail Bldg Materials & Garden Cntrs	544,436	448,510	473,592	5.6%	9%
445	Retail Food & beverage Stores	366,436	303,851	314,332	3.4%	6%
446	Health & Personal Care stores	330,234	264,148	290,775	10.1%	5%
448	Retail Apparel & Accessories	139,852	116,502	141,913	21.8%	3%
451	Sporting goods, hobby, books	182,427	152,917	169,776	11.0%	3%
452	Retail Gen Merchandise	1,722,213	1,447,999	1,442,266	-0.4%	26%
453	Misc Retail Trade	614,814	504,737	511,413	1.3%	9%
454	Non Store Retailers	299,148	247,547	262,838	6.2%	5%
TOTAL RETAIL		\$ 6,482,942	\$ 5,376,059	\$ 5,476,369	1.9%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ 100,310</i>	<i>1.9%</i>	

	AUTOMOTIVE	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
441	Motor Vehicle & Parts dealers	3,211,592	2,672,588	3,020,557	13.0%	96%
447	Gasoline Stations	149,604	123,673	129,589	4.8%	4%
TOTAL AUTOMOTIVE		\$ 3,361,196	\$ 2,796,261	\$ 3,150,146	12.7%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ 353,885</i>	<i>12.7%</i>	

Gp Cd	WHOLESALE	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
423	Wholesale Durable Goods	937,838	765,816	770,333	0.6%	81%
424	Wholesale Non-durable	227,078	191,693	178,535	-6.9%	19%
425	Wholesale Electronic markets	4,516	3,634	4,166	14.6%	0%
TOTAL WHOLESALE		\$ 1,169,432	\$ 961,142	\$ 953,034	-0.8%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ (8,108)</i>	<i>-0.8%</i>	

	SERVICES	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
511	Publishing Industries	124,690	92,665	144,578	56.0%	4%
512	Motion Picture, Sound Record	25,574	21,860	22,599	3.4%	1%
515	Broadcasting except Internet	6,264	4,626	10,264	121.9%	0%
516	Internet Publishing & Broadcasting	-	-	-	0.0%	0%
517	Telecommunications	516,606	426,985	468,217	9.7%	13%
518	Internet Service Providers	29,759	24,503	18,004	-26.5%	0%
519	Other Information Services	6,233	4,596	12,976	182.3%	0%
532	Rental & Leasing Services	389,835	315,565	368,387	16.7%	10%
541	Professional, SCientific, Tech.	397,418	331,446	309,252	-6.7%	9%
561	Administrative & Support Services	256,852	214,086	198,598	-7.2%	5%
562	Waste Mngt Remediator	15,721	12,514	11,446	-8.5%	0%
611	Educational Services	74,839	56,110	68,590	22.2%	2%
621	Ambulatory Medical/ Healthcare Svcs	19,923	16,863	14,032	-16.8%	0%
622	Hospitals	168,059	134,904	103,690	-23.1%	3%
623	Nursing & Residential Care	20,316	16,348	1,663	-89.8%	0%
624	Social Assistance	33,059	26,946	28,077	4.2%	1%
711	Performing Arts, Spectator sports	10,179	8,873	3,246	-63.4%	0%
712	Parks & Other similar institutions	2	-	-	0.0%	0%
713	Amusement/ Gambling & Rec.	77,598	65,751	65,282	-0.7%	2%
721	Hotels/Motels	216,117	174,811	193,373	10.6%	5%
722	Food svcs & drinking places	1,412,010	1,174,450	1,216,896	3.6%	33%
811	Repair & Maintenance	319,322	263,177	292,885	11.3%	8%
812	Personal & Laundry Services	92,651	76,897	76,649	-0.3%	2%
813	Religious, grant making, Civic	8,287	7,035	6,736	-4.3%	0%
814	Private Households	129	129	-	-100.0%	0%
TOTAL SERVICES		\$ 4,221,446	\$ 3,471,139	\$ 3,635,442	4.7%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ 164,303</i>	<i>4.7%</i>	

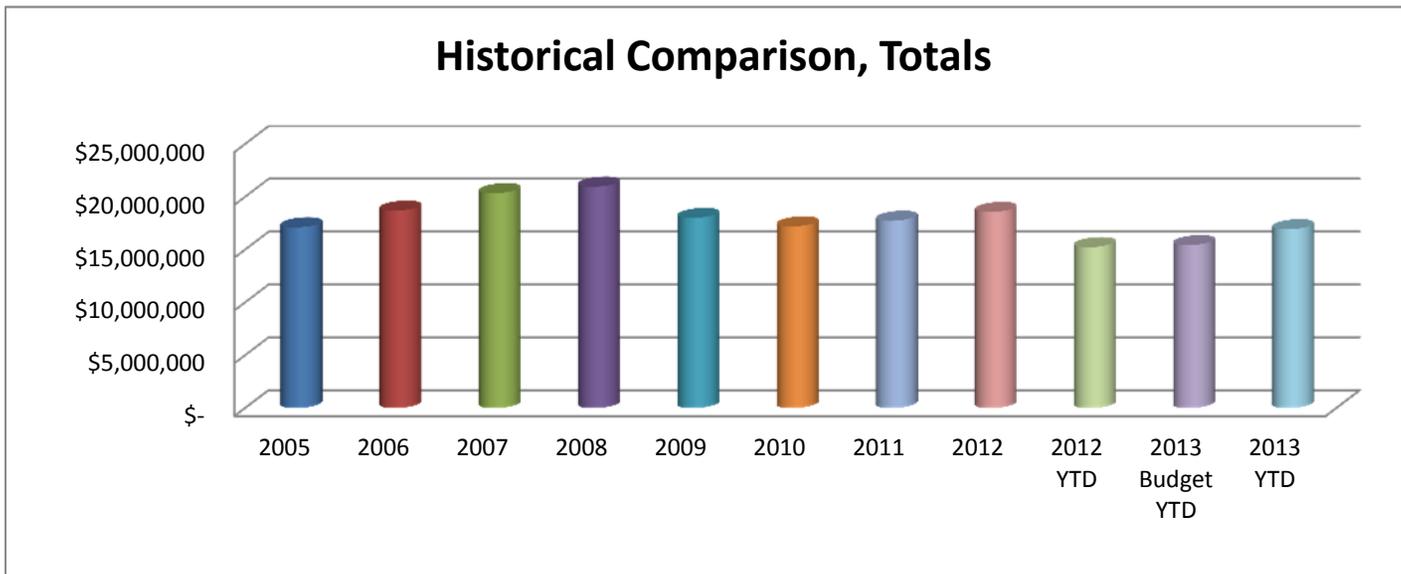
	MISCELLANEOUS	2012 Total	2012 To Date	2013 To Date	% Difference	% of Sector
100's	Agriculture	10,291	8,668	5,567	-35.8%	1%
221	Utilities	41,432	35,705	31,096	-12.9%	7%
400's	Transportation	29,457	24,789	31,497	27.1%	7%
500's	Banking	223,216	179,352	234,206	30.6%	54%
900's	Government	136,855	108,983	132,727	21.8%	31%
MISCELLANEOUS TOTAL		\$ 441,252	\$ 357,497	\$ 435,095	21.7%	100%
			<i>2013 - 2012 YTD</i>	<i>\$ 77,598</i>	<i>21.7%</i>	

	2012 Total	2012 To Date	2013 To Date	% Difference
TOTALS BY COLUMN	\$ 18,564,671	\$ 15,230,342	\$ 16,927,535	11.1%
		<i>2013 - 2012 YTD</i>	<i>\$ 1,697,193</i>	<i>11.1%</i>
		<i>2013 - 2012 YTD w/o audit & the major project</i>	<i>\$ 910,016</i>	<i>5.9%</i>

GROWTH BREAKDOWN - 2011 TO DATE					Normalized
	2012 YTD	2013 YTD	Growth \$	Growth %	Growth %
LANDING BUSINESSES	\$ 756,480	\$ 834,912	\$ 78,433	10.4%	10.4%
OTHER RENTON BASE BUSINESSES	14,473,862	16,092,623	1,618,761	11.2%	5.7%
Total Growth 2011 to 2012	\$ 15,230,342	\$ 16,927,535	\$ 1,697,193	11.1%	5.9%

City of Renton Historical Sales Tax Receipts October 2013

Month Received	2009 Actual	2010 Actual	2011 Actual	2012 Actual	2013 Budget	2013 YTD Actual	Compare Bdgt		Change from Prior Yr	
							\$	%	\$	%
January	\$ 1,543,068	\$ 1,289,363	\$ 1,339,659	\$ 1,327,548	\$ 1,426,729	\$ 1,620,555	\$ 193,826	13.6%	\$ 293,007	22.1%
February	1,778,429	1,728,587	1,982,273	\$ 1,923,714	1,924,871	1,962,886	\$ 38,015	2.0%	\$ 39,172	2.0%
March	1,461,006	1,289,585	1,299,237	\$ 1,303,820	1,392,437	1,536,397	\$ 143,960	10.3%	\$ 232,577	17.8%
April	1,398,021	1,461,108	1,254,867	\$ 1,370,731	1,433,794	1,509,953	\$ 76,159	5.3%	\$ 139,222	10.2%
May	1,490,777	1,499,332	1,590,781	\$ 1,599,184	1,625,701	1,732,058	\$ 106,357	6.5%	\$ 132,874	8.3%
June	1,361,808	1,382,045	1,368,213	\$ 1,482,794	1,471,334	1,552,807	\$ 81,473	5.5%	\$ 70,013	4.7%
July	1,443,897	1,309,429	1,437,859	\$ 1,505,142	1,462,124	1,647,860	\$ 185,736	12.7%	\$ 142,718	9.5%
August	1,551,416	1,470,879	1,534,218	\$ 1,583,903	1,588,018	1,833,347	\$ 245,328	15.4%	\$ 249,443	15.7%
September	1,454,550	1,408,877	1,472,399	\$ 1,472,566	1,508,206	1,741,262	\$ 233,056	15.5%	\$ 268,697	18.2%
October	1,560,216	1,447,338	1,517,444	\$ 1,660,941	1,588,803	1,790,411	\$ 201,608	12.7%	\$ 129,470	7.8%
November	1,440,145	1,508,618	1,508,954	\$ 1,709,049	1,622,090	-				
December	1,512,506	1,403,028	1,423,832	\$ 1,625,280	1,559,893	-				
Total	\$ 17,995,839	\$ 17,198,187	\$ 17,729,735	\$ 18,564,671	\$ 18,604,000	\$ 16,927,535	\$1,505,519	9.8%	\$ 1,697,193	11.1%



Normalized* vs budget: 5.5%

Normalized vs. 2012: 5.9%**

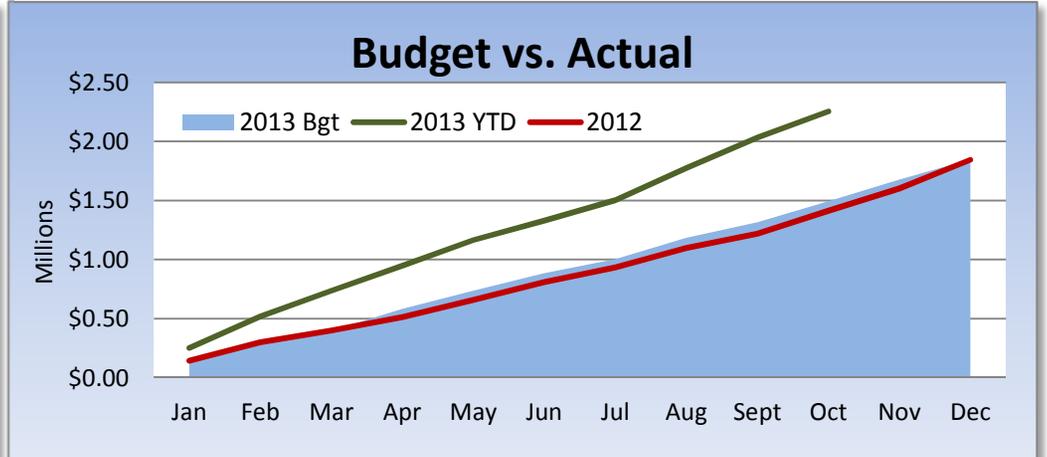
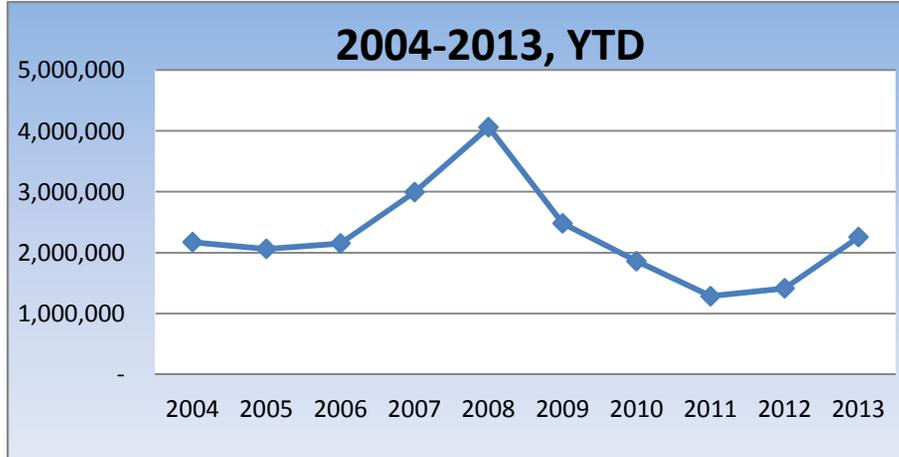
*Excludes 2013 one-time, major projects

**Excludes 2012 audit adjustments and 2013 one-time major projects

Construction

Sales Tax Receipts YTD by Month

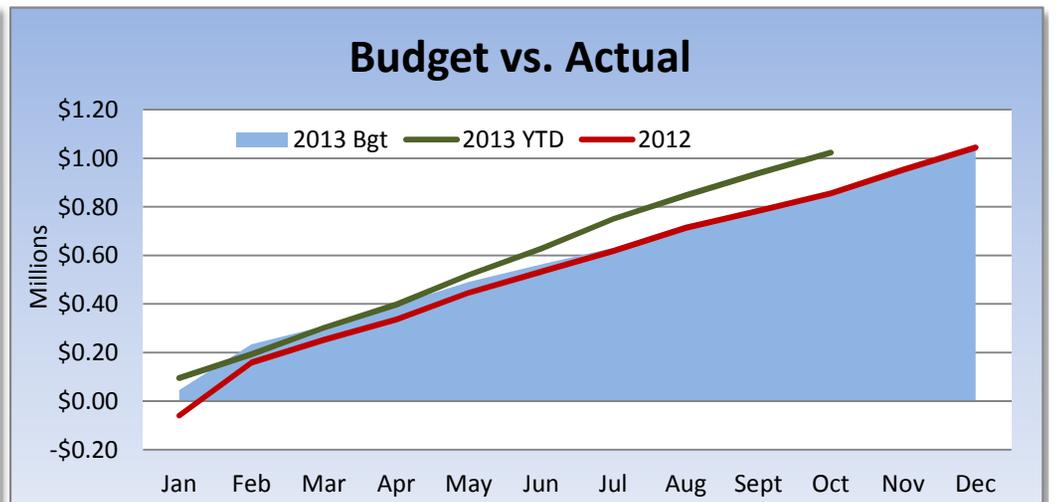
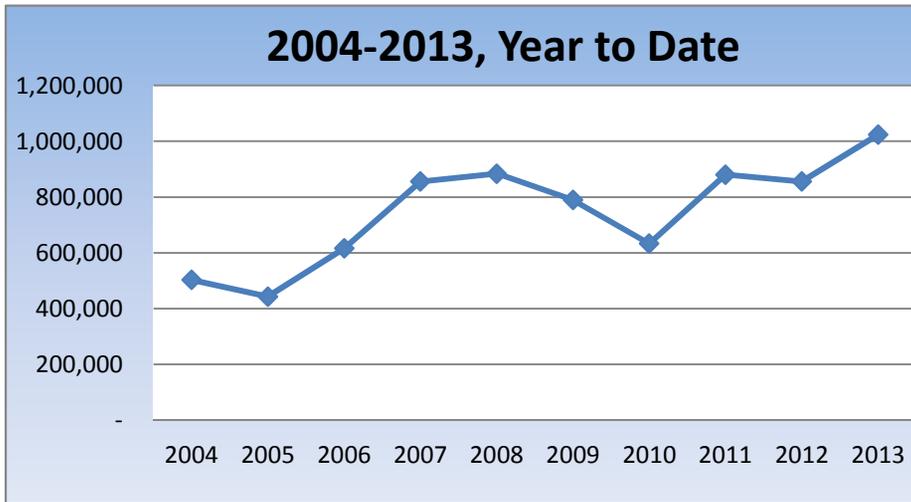
Year	Jan YTD	Feb YTD	Mar YTD	Apr YTD	May YTD	June YTD	Jul YTD	Aug YTD	Sept YTD	Oct YTD	Nov YTD	Dec YTD
2004	179,881	405,839	599,507	790,320	1,020,136	1,250,084	1,495,579	1,721,161	1,926,990	2,172,581	2,417,183	2,632,959
2005	203,571	419,548	578,285	779,471	987,079	1,193,656	1,382,826	1,603,925	1,830,320	2,061,579	2,308,942	2,526,395
2006	165,560	402,139	559,313	766,720	1,000,806	1,195,284	1,426,418	1,706,447	1,938,328	2,152,067	2,436,817	2,688,902
2007	226,028	491,185	679,025	898,127	1,174,399	1,448,284	1,786,179	2,226,499	2,596,753	2,992,029	3,471,374	3,898,202
2008	418,276	896,146	1,194,024	1,531,696	2,015,329	2,405,554	2,889,552	3,285,102	3,685,096	4,057,400	4,404,492	4,725,533
2009	325,303	657,215	923,975	1,150,273	1,390,639	1,597,257	1,814,968	2,034,593	2,234,625	2,482,182	2,703,620	2,991,530
2010	123,561	319,258	457,001	816,024	1,005,901	1,192,385	1,311,091	1,538,078	1,688,853	1,860,961	2,064,255	2,218,377
2011	125,321	273,159	360,477	447,248	582,440	700,577	820,744	980,257	1,108,904	1,285,755	1,454,445	1,576,127
2012	142,780	298,972	398,607	514,243	657,549	810,381	933,437	1,097,254	1,219,145	1,412,496	1,602,550	1,844,545
2013	250,801	519,128	737,881	948,361	1,164,414	1,329,527	1,502,663	1,773,752	2,033,285	2,254,177		
2013 Bgt	128,300	292,000	398,363	582,276	735,705	885,557	1,004,117	1,184,389	1,315,850	1,493,499	1,677,611	1,847,231
% Budget	95%	78%	85%	63%	58%	50%	50%	50%	55%	51%		
% vs 2012	76%	74%	85%	84%	77%	64%	61%	62%	67%	60%		



Manufacturing

Sales Tax Receipts YTD by Month

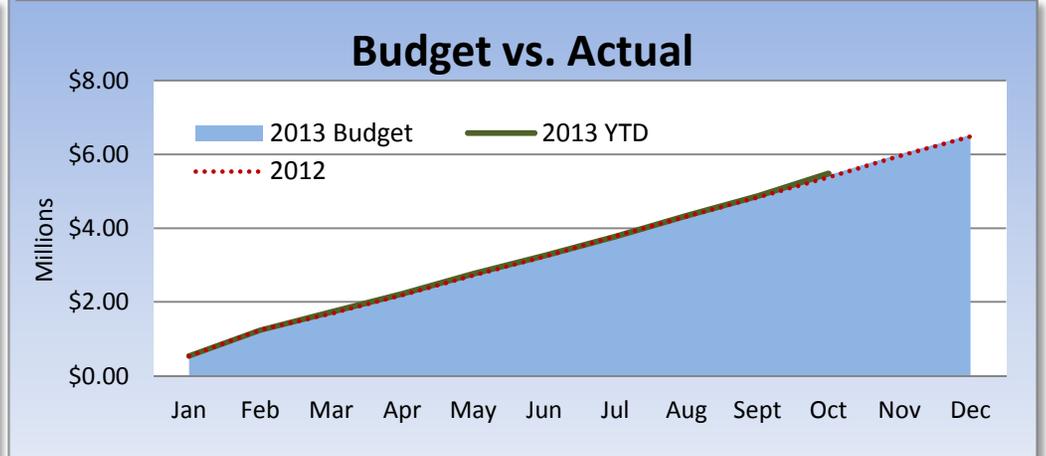
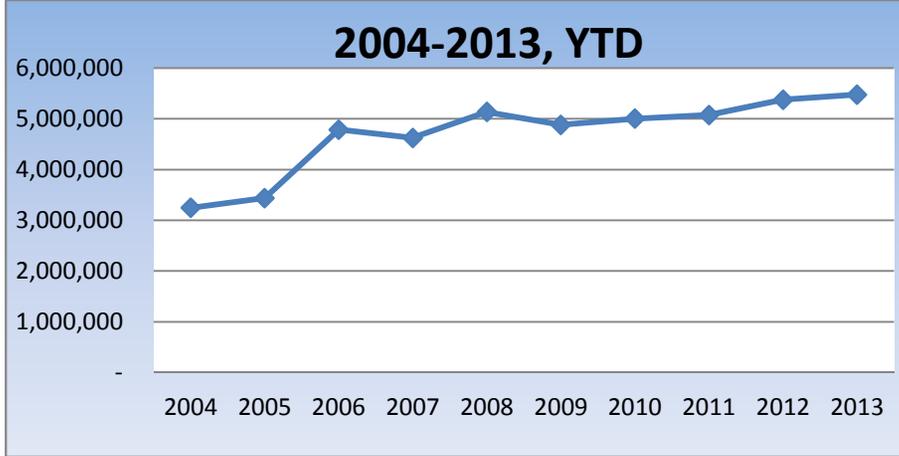
Year	Jan YTD	Feb YTD	Mar YTD	Apr YTD	May YTD	June YTD	Jul YTD	Aug YTD	Sept YTD	Oct YTD	Nov YTD	Dec YTD
2004	40,133	96,284	127,223	180,455	235,007	296,735	340,056	382,576	453,528	502,901	561,147	596,061
2005	55,589	153,100	80,371	88,703	136,014	202,715	247,547	321,808	379,204	443,093	526,583	572,522
2006	59,082	144,804	199,538	254,266	339,532	390,659	426,854	506,025	547,324	616,226	666,077	797,166
2007	90,069	195,081	263,268	327,366	444,643	559,323	653,792	726,974	796,930	855,893	923,787	983,110
2008	70,943	160,171	234,794	311,325	438,154	529,792	605,045	702,587	805,376	883,506	963,804	1,050,789
2009	70,058	194,718	281,277	400,508	496,603	562,902	632,746	725,078	753,647	789,323	864,378	950,113
2010	68,593	165,250	212,902	268,050	321,266	388,649	443,404	502,285	559,580	633,348	717,767	777,452
2011	61,291	371,387	423,520	500,880	571,456	621,573	679,516	776,503	847,752	880,316	983,620	1,073,075
2012	(59,726)	158,954	251,433	336,085	446,595	532,022	617,735	713,264	782,592	855,748	951,888	1,043,859
2013	94,295	192,784	301,821	397,899	519,960	626,581	749,670	846,683	937,384	1,023,272		
2013 Bgt	44,934	233,378	308,581	396,764	490,479	562,707	631,348	726,696	787,061	851,106	943,268	1,046,515
% Budget	110%	-17%	-2%	0%	6%	11%	19%	17%	19%	20%		
% vs 2012	-258%	21%	20%	18%	16%	18%	21%	19%	20%	20%		



General Retail

Sales Tax Receipts YTD by Month

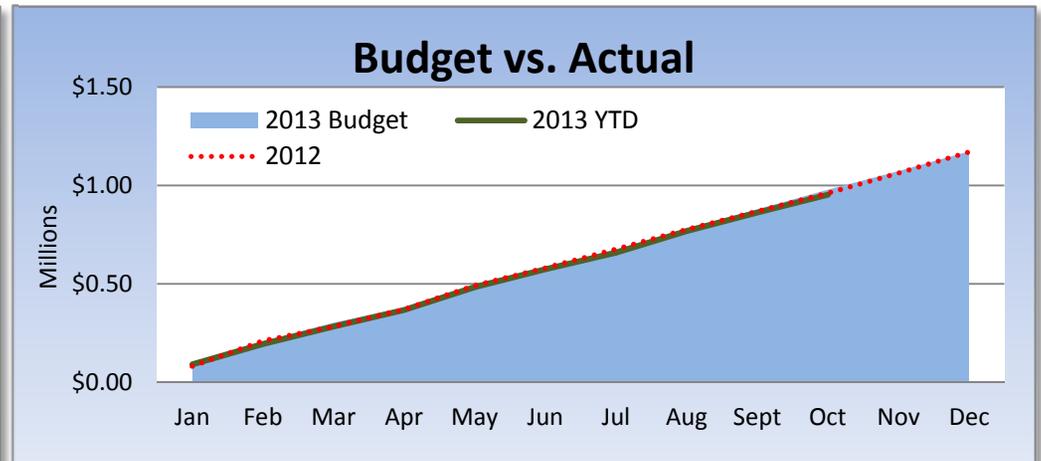
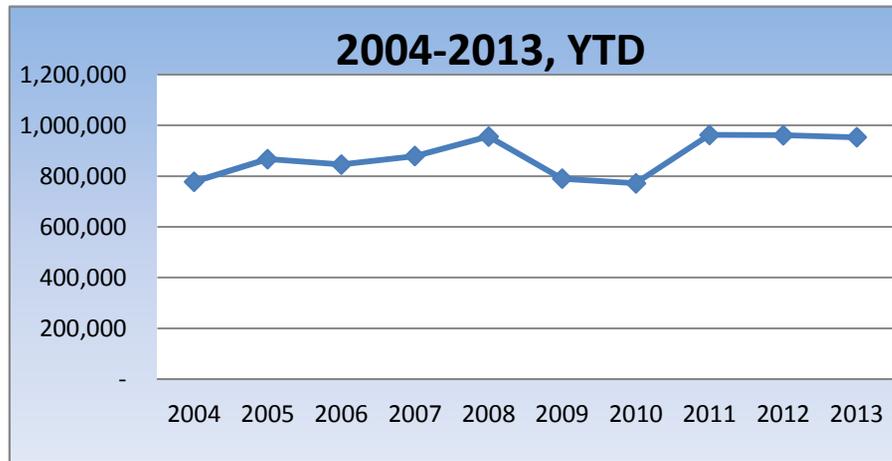
Year	Jan YTD	Feb YTD	Mar YTD	Apr YTD	May YTD	June YTD	Jul YTD	Aug YTD	Sept YTD	Oct YTD	Nov YTD	Dec YTD
2004	336,125	742,648	1,016,228	1,303,429	1,636,460	1,942,202	2,260,983	2,591,639	2,914,004	3,245,721	3,587,984	3,924,814
2005	355,534	805,308	1,119,248	1,423,806	1,759,096	2,075,732	2,408,748	2,753,789	3,095,302	3,437,712	3,804,606	4,147,368
2006	467,074	1,075,962	1,498,147	1,909,550	2,377,382	2,846,485	3,333,385	3,806,295	4,281,953	4,786,597	5,268,911	5,697,280
2007	437,413	1,038,616	1,446,256	1,843,761	2,300,812	2,714,989	3,188,321	3,665,683	4,132,055	4,621,615	5,113,469	5,594,837
2008	518,245	1,160,919	1,589,708	2,030,596	2,525,578	2,990,834	3,498,337	4,014,787	4,537,157	5,134,376	5,653,351	6,130,633
2009	514,191	1,135,757	1,589,641	2,039,403	2,504,397	2,963,042	3,437,672	3,928,271	4,395,455	4,879,322	5,376,239	5,839,810
2010	486,982	1,145,209	1,594,135	2,027,487	2,529,216	2,985,784	3,480,662	3,995,899	4,491,027	5,002,075	5,519,826	5,997,784
2011	485,811	1,154,748	1,603,505	2,048,966	2,574,826	3,063,981	3,559,227	4,060,049	4,557,799	5,075,322	5,584,959	6,070,498
2012	532,447	1,244,660	1,688,543	2,188,496	2,723,220	3,230,726	3,777,248	4,315,794	4,828,840	5,376,059	5,957,206	6,482,942
2013 YTD	538,390	1,235,762	1,728,270	2,218,143	2,763,209	3,255,213	3,771,296	4,335,495	4,865,080	5,476,369		
2013 Bgt	540,266	1,252,159	1,732,503	2,221,696	2,764,069	3,275,560	3,813,645	4,360,807	4,888,680	5,439,708	6,002,988	6,525,429
% Budget	0%	-1%	0%	0%	0%	-1%	-1%	-1%	0%	1%		
% vs 2012	1%	-1%	2%	1%	1%	1%	0%	0%	1%	2%		



Wholesale

Sales Tax Receipts YTD by Month

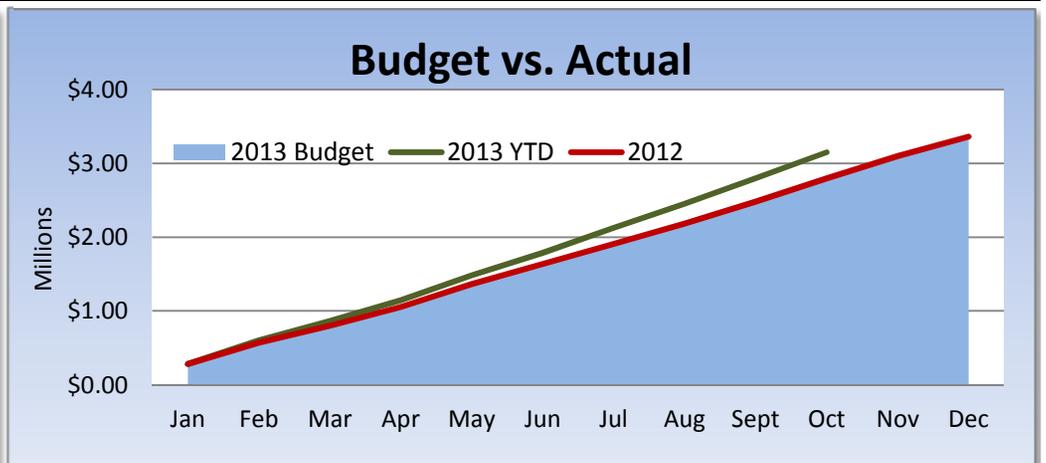
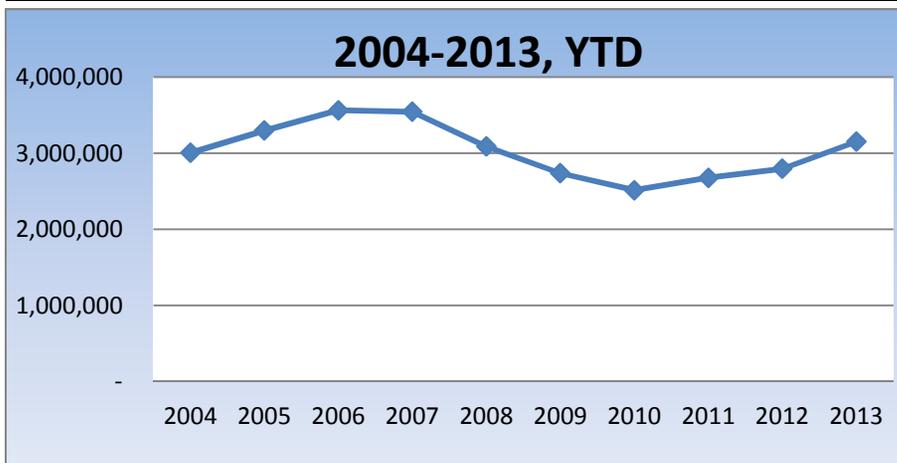
Year	Jan YTD	Feb YTD	Mar YTD	Apr YTD	May YTD	June YTD	Jul YTD	Aug YTD	Sept YTD	Oct YTD	Nov YTD	Dec YTD
2004	70,088	156,599	242,730	299,054	385,727	461,240	538,744	622,366	704,347	777,876	849,137	935,872
2005	72,758	158,279	279,507	352,779	431,671	511,372	592,939	681,807	765,590	866,916	956,860	1,030,450
2006	81,032	186,495	268,972	344,456	439,668	501,760	590,916	679,106	760,206	845,517	935,820	1,016,468
2007	74,888	173,810	261,383	338,817	436,189	532,499	613,038	708,611	798,011	878,916	978,770	1,083,059
2008	78,603	210,600	292,725	376,720	469,585	589,414	676,792	782,577	874,539	955,650	1,053,443	1,131,445
2009	77,473	169,486	234,708	296,309	376,788	453,909	526,793	618,604	713,753	789,529	840,427	915,885
2010	68,483	170,439	243,259	285,251	395,210	469,985	541,625	621,036	693,070	771,391	846,689	941,315
2011	112,293	196,185	295,720	379,102	466,989	553,352	668,247	760,800	864,384	962,333	1,054,404	1,148,660
2012	81,319	210,413	283,392	370,201	492,645	580,980	675,829	776,233	868,791	961,142	1,062,529	1,169,432
2013 YTD	90,636	194,877	284,188	367,102	484,264	574,256	658,794	768,295	861,947	953,034		
2013 Bgt	88,073	206,882	302,735	381,122	493,677	581,972	676,755	780,456	878,597	978,693	1,072,952	1,172,619
% Budget	3%	-6%	-6%	-4%	-2%	-1%	-3%	-2%	-2%	-3%		
% vs 2012	11%	-7%	0.3%	-1%	-2%	-1%	-3%	-1%	-1%	-1%		



Auto & Gas

Sales Tax Receipts YTD by Month

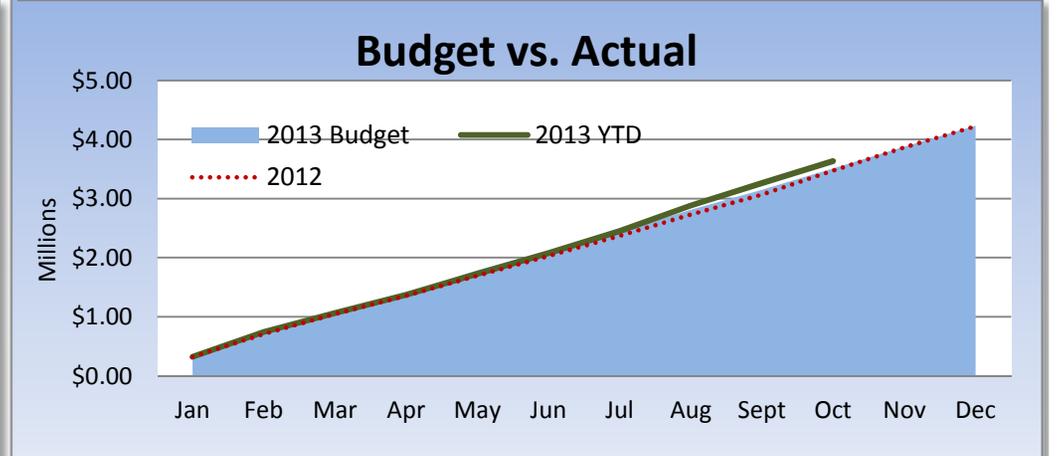
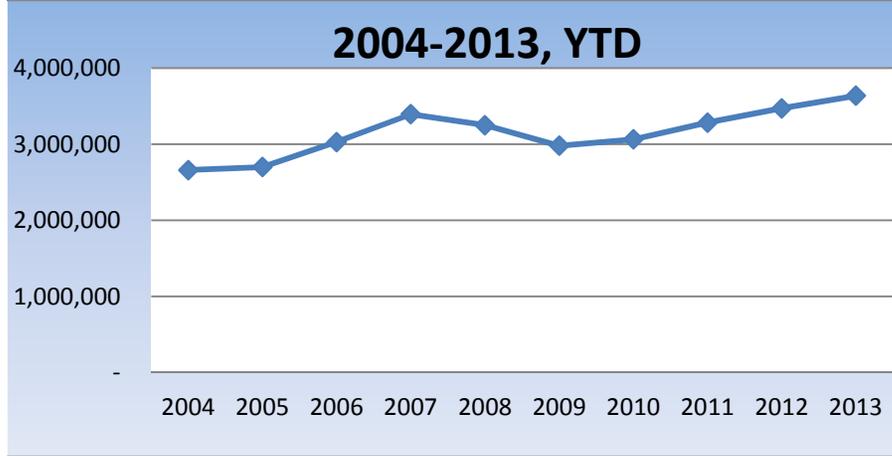
Year	Jan YTD	Feb YTD	Mar YTD	Apr YTD	May YTD	June YTD	Jul YTD	Aug YTD	Sept YTD	Oct YTD	Nov YTD	Dec YTD
2004	281,217	547,291	799,730	1,069,589	1,381,668	1,693,225	2,025,475	2,328,456	2,664,013	3,003,603	3,317,199	3,630,767
2005	275,809	584,021	862,678	1,129,201	1,450,015	1,792,966	2,143,416	2,496,330	2,909,101	3,297,137	3,648,988	3,947,078
2006	284,081	608,392	898,673	1,217,197	1,585,397	1,968,093	2,359,855	2,749,904	3,174,434	3,562,701	3,936,653	4,303,221
2007	317,330	681,371	993,324	1,334,103	1,722,990	2,095,585	2,473,828	2,829,615	3,198,084	3,544,069	3,870,748	4,176,747
2008	296,655	640,726	916,333	1,203,508	1,535,933	1,818,983	2,169,261	2,474,382	2,771,549	3,087,929	3,335,886	3,575,928
2009	235,477	471,617	723,719	940,114	1,193,527	1,449,943	1,752,082	2,031,250	2,350,239	2,736,842	2,969,580	3,215,641
2010	211,836	495,355	719,899	934,047	1,209,729	1,466,378	1,735,400	1,965,753	2,255,951	2,513,520	2,781,167	3,035,251
2011	251,874	537,537	788,059	1,026,985	1,315,561	1,577,774	1,859,697	2,091,091	2,398,058	2,676,092	2,912,290	3,179,418
2012	282,084	571,189	800,860	1,054,395	1,363,324	1,635,512	1,908,694	2,185,254	2,480,675	2,796,261	3,098,992	3,361,196
2013 YTD	283,093	599,127	866,045	1,144,982	1,480,509	1,786,638	2,122,045	2,449,802	2,794,641	3,150,146		
2013 Bgt	262,312	564,191	812,063	1,060,593	1,367,713	1,645,943	1,935,807	2,195,486	2,509,428	2,808,811	3,092,502	3,368,047
% Budget	8%	6%	7%	8%	8%	9%	10%	12%	11%	12%		
% vs 2012	0%	5%	8%	9%	9%	9%	11%	12%	13%	13%		



Services

Sales Tax Receipts YTD by Month

Year	Jan YTD	Feb YTD	Mar YTD	Apr YTD	May YTD	June YTD	Jul YTD	Aug YTD	Sept YTD	Oct YTD	Nov YTD	Dec YTD
2004	244,801	510,875	761,357	1,017,832	1,338,870	1,596,540	1,840,064	2,155,473	2,404,179	2,659,839	2,999,654	3,263,672
2005	244,734	552,945	787,786	1,017,442	1,315,968	1,581,337	1,842,258	2,155,330	2,425,388	2,699,131	3,043,925	3,315,749
2006	266,240	624,400	883,352	1,142,715	1,479,245	1,750,786	2,055,548	2,410,875	2,730,255	3,028,449	3,417,960	3,732,312
2007	278,996	740,006	1,015,696	1,359,148	1,736,959	2,043,085	2,339,970	2,725,377	3,048,076	3,393,450	3,775,563	4,103,240
2008	298,054	710,762	1,004,130	1,295,621	1,636,528	1,895,109	2,208,819	2,604,420	2,930,800	3,248,465	3,636,855	3,939,201
2009	288,037	639,629	932,882	1,230,584	1,547,266	1,800,232	2,065,986	2,393,219	2,691,626	2,979,442	3,298,526	3,616,076
2010	289,984	640,763	952,299	1,223,431	1,559,850	1,852,873	2,134,238	2,452,539	2,751,068	3,063,765	3,386,991	3,694,342
2011	273,275	699,570	1,023,389	1,316,276	1,664,591	1,952,272	2,260,514	2,626,385	2,956,460	3,283,040	3,644,507	3,960,151
2012	319,720	705,670	1,046,461	1,352,548	1,696,188	2,030,491	2,367,495	2,729,726	3,069,135	3,471,139	3,869,521	4,221,446
2013 YTD	321,401	740,522	1,061,981	1,370,580	1,727,905	2,079,716	2,449,354	2,880,696	3,261,008	3,635,442		
2013 Bgt	332,115	733,857	1,090,655	1,401,178	1,786,475	2,122,069	2,444,312	2,808,859	3,150,760	3,508,888	3,879,074	4,231,078
% Budget	-3%	1%	-3%	-2%	-3%	-2%	0%	3%	3%	4%		
% vs 2012	1%	5%	1%	1%	2%	2%	3%	6%	6%	5%		



Miscellaneous

Sales Tax Receipts YTD by Month

Year	Jan YTD	Feb YTD	Mar YTD	Apr YTD	May YTD	June YTD	Jul YTD	Aug YTD	Sept YTD	Oct YTD	Nov YTD	Dec YTD
2004	58,823	104,664	134,166	155,597	199,389	236,142	277,081	315,750	347,052	379,315	410,246	442,219
2005	33,407	72,548	96,010	122,147	153,843	186,207	210,820	235,287	254,886	295,902	335,608	369,585
2006	33,840	110,681	137,893	166,785	199,542	229,678	264,593	305,703	343,503	391,596	420,470	455,594
2007	60,298	109,901	141,291	183,175	225,449	273,692	304,867	352,139	390,404	424,196	462,970	503,000
2008	29,450	71,457	107,895	140,199	177,998	206,288	240,263	274,001	308,960	336,151	363,743	402,360
2009	32,529	53,074	96,301	123,333	162,082	205,824	246,761	297,408	343,628	386,550	430,564	466,785
2010	39,924	81,675	128,038	214,352	246,802	293,966	313,028	354,736	399,655	441,482	478,464	533,667
2011	29,794	89,346	126,498	156,578	290,953	365,500	424,943	512,022	546,149	634,092	671,679	721,805
2012	28,923	61,404	85,786	109,845	145,475	187,680	232,492	279,311	320,223	357,497	396,706	441,252
2013 YTD	41,939	101,242	139,652	182,723	221,588	262,724	308,693	341,138	383,779	435,095		
2013 Bgt	30,727	69,133	99,135	134,201	165,413	201,058	231,005	268,316	302,838	341,311	375,713	413,082
% Budget	36%	46%	41%	36%	34%	31%	34%	27%	27%	27%		
% vs 2012	45%	65%	63%	66%	52%	40%	33%	22%	20%	22%		

